

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 00682 020842Z

17

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

----- 121239

R 020810Z JUN 74

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

INFO AMEMBSSY BEIRUT

AMEMBASSY KUWAIT

SECSTATE WASHDC 1633

UNCLAS ABU DHABI 0682

USDOC FOR MEPD

EO 11652: NA

TAGS: BEXP, TC

SUBJ: FURTHER INFORMATION ON ABU DHABI POWER STAG ON PROJECT

REF: ABU DHABI 651

1. IN TRADE OPPORTUNITY REPORTED REFTEL, PECON IS SEEKING TO REPRESENT US CONSTRUCTION ENGINEERING RPT CONSTRUCTION ENGINEERING CONCERN THAT WOULD BE RESPONSIBLE FOR OVERALL SUPERVISION OF POWER STATNGN PROJECT, INCLUDING SITE PREPARATION, CIVIL WORKS, EQUIPMENT SUPPLY AND PLANT ASSEMBLY. OBVIOUSLY NO ONE FIRM HAS ABILITY TO DO ALL OPERATIONS BY ITSELF, BUT THE PRIME CONTRACTING CONSTRUCTION ENGINEERS WOULD SUPERVISE SUBCONTRACTORS INVOLVED IN DIFFERENT STATES OF BUILDING AND INSTALLING THE STATION.

2. AS REPORTED PARA 10 REFTEL PECON'S PARENT COMPANY (A.A. RUBAYA AND SONS) HAS REPRESENTED GE IN ITS SALES OF GAS TURBINES TO ABU DHABI. HOWEVER, IN THIS PROJECT PECON HOPES TO REPRESENT SUPERVISING CONSTRUCTION ENGINEERS, WHILE OTHER PARTS OF THE

RUBAYA COMPANY COULD CONTINUE TO ACT AS AGENT FOR EQUIPMENT SUPPLIERS SUCH AS GE.

3. 6" \$#-?8'S PRESENT POWER STATION WAS CONSTRUCTED BY A GERMAN-UNCLASSIFIED

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UK JOINT VENTURE OF ZUBLIN/GAMMON. POST BELIEVES THIS PROJECT

EXCELLENT OPPORTUNITY FOR US ENGINEERING FIRM.
GRIFFIN

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